

## Joe Zerafa

---

**Subject:** FW: bulletin : cartage increase of approx 10% applicable from july 1 due to many cost increases over past 4 years

From: Wally Futschik  
Sent: Wednesday, 11 June 2008 8:44 PM  
Subject: bulletin : cartage increase of approx 10% applicable from july 1 due to many cost increases over past 4 years

pls be assured that increases will be kept to a minimum as we are aware that everyone is currently under cost pressures

Wally Futschik  
Managing Director  
Specific Freight Pty Ltd  
Email : [wallyf@specificfreight.com.au](mailto:wallyf@specificfreight.com.au)  
Direct + 61 3 8336 3100  
Ph: +61 3 9335 1511 FAX: +61 3 9335 1757  
Mob: 0418 343 302 (+61 418 343 302)

All business is subject to the standard trading terms and conditions of Specific Freight Pty Ltd which can be viewed at [www.specificfreight.com.au](http://www.specificfreight.com.au) or available on request

Dear Valued Customer,

After much consideration EB Transport have decided to increase our base rates as of July 1, 2008.

Please note that previous reviews were undertaken in the years 2004 and 2000.

As you are all aware we have been experiencing heavily inflated fuel prices, this is only one area that is putting a strain on our day to day running costs. Price increases that fluctuate on a day to day basis are difficult to manage and our current fuel levy is barely covering the extra expenditure our owner drivers incur, particularly when price hikes of 10 cents per litre are experienced in a weekly cycle. Often we are taking a hit on these increases as our fuel levy is only adjusted monthly.

Existing toll prices have also been increasing year to year with more tolls being introduced for the new freeway that runs between Ringwood and Frankston.

New Workcover rulings that become effective July 1st, 2008 will largely affect our business and owner drivers alike. The impact of this ruling will increase work cover premiums for our drivers by 300%.

Over the last 4 years the overall CPI increase across All Groups is on average 3% per annum with a recent quarter recording 7.8% increase in the Transport Industry alone. EB have always tried to absorb the rising costs of the transport industry in order to keep our rates as low and competitive as possible but we, and in particular our drivers, can no longer sustain the costs associated. It is an unfortunate reality that many drivers are leaving the industry, as financially they are all going backwards and struggling to make ends meet. We trust you understand our position.

We will not be distributing hard copies of rates at this point in time but please ask that you update your current hard copies with the information attached.

We stress that the decision to apply a rate rise was not an easy one.

Regards,

Liz Butler  
Managing Director

No virus found in this incoming message.

Checked by AVG.

Version: 8.0.100 / Virus Database: 270.3.0/1505 - Release Date: 16/06/2008 7:20 AM